

KONICA MINOLTA

# MANAGED CLOUD HOSTING DELIVERED ON YOUR TERMS



**SECURE, FAST, RELIABLE  
AND FLEXIBLE MANAGED  
CLOUD HOSTING SERVICES**

Giving Shape to Ideas

**IT ON YOUR TERMS**



OUR MANAGED CLOUD HOSTING SERVICES DELIVER THE VERY BEST THE MARKET HAS TO OFFER ALONG WITH “EXTRA MILE” SUPPORT AND NO HIDDEN COSTS

# MANAGED CLOUD HOSTING DELIVERED ON YOUR TERMS

## MANAGED CLOUD HOSTING SERVICES

You may need to move your hosting off premises for security reasons. You might be looking to move to the cloud in order to let your staff and customers access your key applications from anywhere in the world. You might be looking to reduce IT costs. Whatever the reason you're thinking about moving to the cloud, Konica Minolta can help you every step of the way.

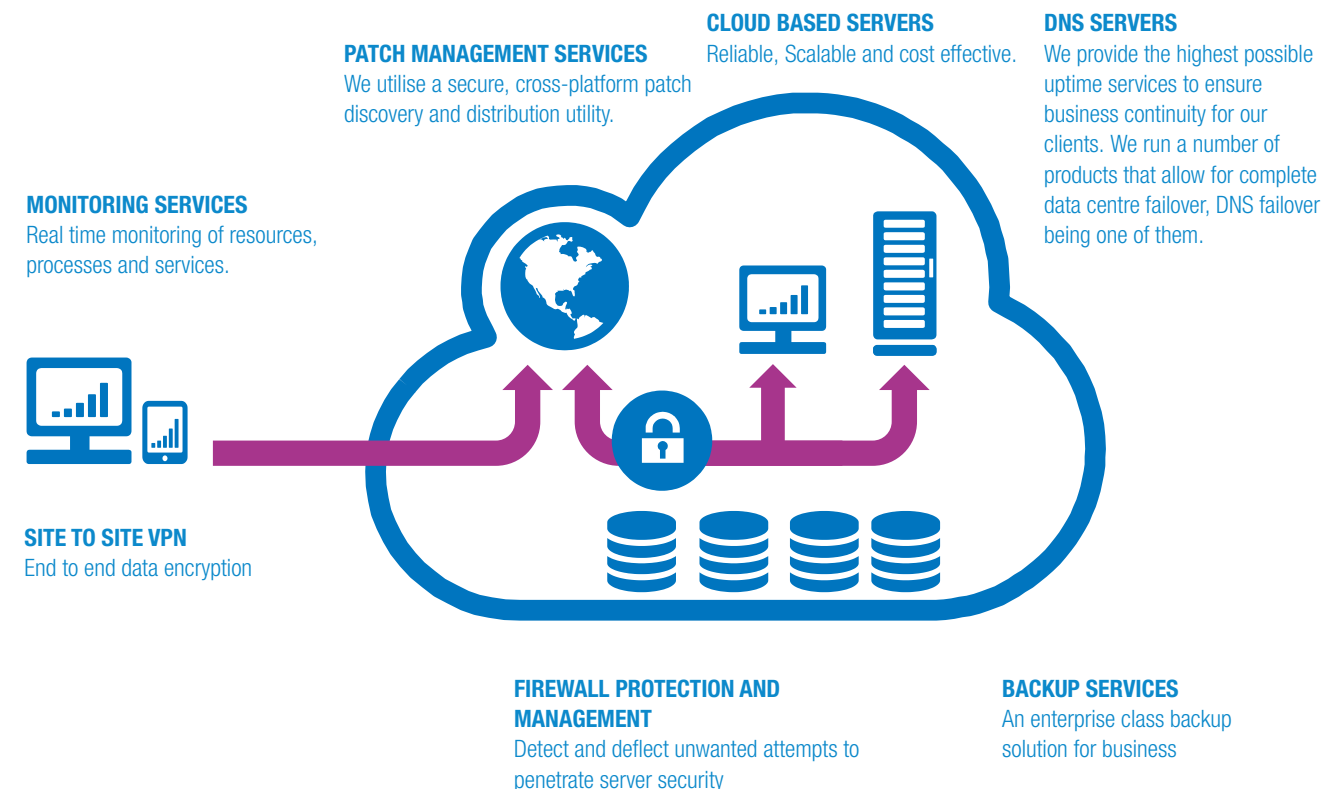
## ACHIEVE SMARTER WORKING WITH US

Konica Minolta Managed Cloud Hosting allows you to free up your time and resources to concentrate on what you do best – running your business. Let us take care of all your hosting requirements.

## THE KONICA MINOLTA ADVANTAGE

Our Managed Cloud Hosting services are fast, secure, reliable and flexible. We also offer wholly transparent pricing so you can budget more easily and avoid unexpected costs.

We offer an extensive range of services - from reducing IT costs and providing flexible working to security and disaster recovery – all utilising UK Data Centres. Plus we go the extra mile by offering a consultancy approach to ensure the services you receive are the best fit for your business and budget.







# WHY USE OUR SERVICE?

## DISASTER RECOVERY

Robust disaster recovery is a necessity but can be cost prohibitive for smaller businesses. Our hosted cloud solutions offers full disaster recovery, giving you complete peace of mind.

## SERVER RESILIENCE

We understand how important your business is and how access to your servers is needed 24/7. Thanks to our no single point of failure design, we guarantee a 99.999% server uptime and 100% network uptime.

## ADDED SECURITY

We understand that security is foundational to ensuring an effective, reliable solution, and therefore should play a key role in the design of your solution. We have designed our service offerings on the belief that your solution's security must come first. We offer a multi-layered approach in which each layer is mutually exclusive. Our security suite is designed to progressively weaken an attack.

## ZERO CAPITAL EXPENDITURE

Cloud computing cuts out the high cost of hardware. You simply pay as you go and enjoy a subscription-based model that is kind to your cash flow.

**“RUNNING INTERNAL SERVERS CAN BE AN EXPENSIVE EXERCISE AS WELL AS AN ADMINISTRATIVE BURDEN. WITH A CLOUD SOLUTION, THAT MANAGEMENT BURDEN IS REMOVED”**

## REDUCED IT COSTS

Running internal servers can be an expensive exercise as well as an administrative burden making sure they are always up to date. With a cloud solution, that management burden is removed allowing your IT staff to work on strategies that really improve productivity.

## SCALABILITY

Businesses can scale up or scale down their operation and storage needs quickly to suit their situation, allowing flexibility as needs change.

## COLLABORATION AND PRODUCTIVITY

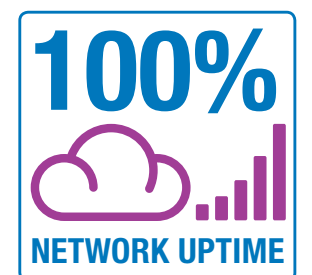
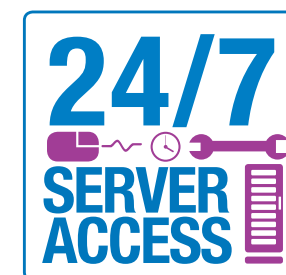
Collaboration in a cloud environment gives businesses the ability to communicate and share information more easily than traditional methods.

## FLEXIBILITY OF WORK PRACTICES

Cloud computing allows employees to be more flexible in their work practices by no longer being tied to a desk or network.

## ACCESS TO AUTOMATIC UPDATES

We manage all the updates for you and work with you to apply any updates that are required at a pre-agreed time, usually out of hours so business is not affected.





# GOING THE EXTRA MILE

We know that setting up your own Cloud Hosting can be complex and time consuming. With Konica Minolta you'll have access to the best support, hardware and protection for your business, plus our team of experts will work with you to ensure your needs are met today and in the future. We call this Extra Mile support.



## EXTRA MILE SUPPORT

Our hosted environments are monitored 24/7 and our experts are on hand to manage any issue that may arise. When you call us, you get through to an expert who will solve your problem.



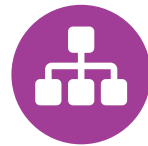
## BETTER BY DESIGN

We invest in the very best hardware on the market and constantly monitor the load. This affords us a very tangible benefit in that we are considerably faster than all our competition. If you need your platform to be fast, reliable and scalable, you need Konica Minolta.



## STRONGER PROTECTION

In today's world, you need high availability and computer hacker protection as standard. You get that with us, but, that's not the end of it. With our data recovery and backup service you can have almost instant restores of your systems if something should go wrong. The final piece of the puzzle is load balancing across data centres. This means that if there is a fatal incident at one data centre, your traffic can automatically be routed to a secondary location. This can happen in a matter of seconds.



## EXACT REQUIREMENTS

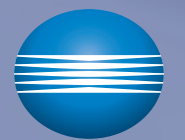
We listen to your requirements and recommend a solution that will optimise resources and provide genuine cost savings.

We know how hard it is to get the final sign off. We will spend time working with you to find out your exact system requirements. Then we will build a platform that works for you – as well as look for ways to save you costs.



## TRANSPARENCY

We are proud to be wholly transparent. There are no hidden costs. No surprise bills. Budgeting is made much easier when you know each month how much you will be paying.



KONICA MINOLTA



**“WE TAKE CARE OF ALL MONITORING AND MANAGEMENT, FREEING UP YOUR IT RESOURCES SO THEY CAN FOCUS ON STRATEGIC PRIORITIES”**



KONICA MINOLTA

**CONTACT US FOR MORE  
INFORMATION AND A FREE  
CONSULTATION:**

[info@konicaminolta.co.uk](mailto:info@konicaminolta.co.uk)  
[www.konicaminolta.co.uk/mch](http://www.konicaminolta.co.uk/mch)